

BRANDT

TRUCK LINE, INC.



www.btlbrandt.com

February 26, 2010

Dear Our Valued Customer,

Brandt Truck Line will implement a 5.9% rate increase effective March 15, 2010. This applies to all LTL shipments including pallet rates. Naturally, none of us wants to pay more for any goods or services. But realistically, we all know that the price of everything has increased dramatically in the last year.

Operating costs in the transportation industry and especially in the LTL trucking business are higher than ever before. Licensing fees, insurance, wages, employee benefits and unemployment compensation in Illinois have skyrocketed.

Brandt Truck Line has been in business since 1923. We sincerely value the relationship we share with our customers and pledge to continue to provide a high level of service. We trust in our partnership working together that you understand this increase is essential at this time.

Brandt Truck Line sincerely appreciates your business.

Sincerely,

Steve Kubsch, President
Brandt Truck Line, Inc.